**NST: Board Resolution**

On 06 Nov 2020, Ngan Son JSC announced Board Resolution No. 684/NQ-NST regarding the following issues:

Article 01: Approve the business operation results of the first 09 months of 2020 with these following major targets:

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Targets** | **Unit** | **Exercised results of the first 09 months of 2019** | **Plan for 2020** | **Exercised results of the first 09 months of 2020** | **Rate (%)** |
| **Exercised results/ Plan** | **Exercised result of the first 09 months of 2020/ 2019** |
| 1. Investment acreage | Ha | 2,189 | 2,120 | 2,130 | 100.5 | 97.3 |
| 2. Purchasing quantity | Ton | 7,946 | 6,970 | 5,455 | 78.3 | 68.7 |
| 3. Consumption quantity |  | 5,053 | 6,360 | 5,600 | 88.1 | 110.8 |
| - Tobacco materials | Ton of materials | 681 | 600 | 660 | 110 | 97 |
| - Finished leaf pieces | Ton of finished products | 3,538 | 5,210 | 4,077 | 78.3 | 115.2 |
| - Finished tobacco strands | Ton of finished products | 834 | 550 | 863 | 156.9 | 103.5 |
| 4. Processing quantity | Ton of finished products | 17,191 | 16,000 | 5,456 | 34.1 | 31.7 |
| - Leaf pieces | Ton of finished products | 10,580 | 10,000 | 3,413 | 34.1 | 32.3 |
| - Strands | Ton of finished products | 6,611 | 6,000 | 2,043 | 34.1 | 30.9 |
| 5. Revenue | Million VND | 626,090 | 750,000 | 583,582 | 77.8 | 93.2 |
| In which: Exportation | Million USD | 6.5 | 6.3 | 0.94 | 15.1 | 14.6 |
| 6. Profit before tax | Million VND | 6,350 | 15,050 | 588.5 | 3.9 | 9.3 |
| 7. Average income | Million VND/ person/ month | 10.5 | 9.1 | 7.2 | 79.1 | 68.6 |

Article 02: Approve the business operation plan for Quarter IV and estimated results of the year 2020 with these following major targets:

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Targets** | **Unit** | **Plan for 2020** | **Plan for Quarter IV. 2020** | **Accumulated results of 2020** | **Rate (%)** |
| **Exercised results/ Plan for 2020** | **Exercised results year on year** |
| 1. Acreage | Ha | 2,120 | - | 2,130 | 100.5 | 101.7 |
| 2. Purchasing quantity | Ton | 6,970 | - | 5,455 | 78.3 | 59.2 |
| 3. Consumption quantity |  | 6,360 | 483 | 6,083 | 95.6 | 76.6 |
| - Tobacco materials | Ton of materials | 600 | - | 660 | 110 | 93.8 |
| - Finished leaf pieces | Ton of finished products | 5,210 | 377 | 4,454 | 85.5 | 73.6 |
| - Finished tobacco strands | Ton of finished products | 550 | 106 | 969 | 176.2 | 81.8 |
| 4. Processing quantity | Ton of finished products | 16,000 | 840 | 6,296 | 39.4 | 26.5 |
| - Leaf pieces | Ton of finished products | 10,000 | 140 | 3,553 | 35.5 | 25 |
| - Strands | Ton of finished products | 6,000 | 700 | 2,743 | 45.7 | 28.6 |
| 5. Revenue | Million VND | 750,000 | 73,176 | 656,758 | 87.6 | 64.7 |
| In which: Exportation | Million USD | 6.3 | 1 | 2 | 30.8 | 19.2 |
| 6. Profit | Million VND | 15,050 | 600 | 11,400 | 75.7 | 61.5 |
| 7. Average income | Million VND/ person/ month | 9.1 | 6.7 | 7 | 76.9 | 62.5 |

Assign Manager of the Company and the related units/ individuals to implement this board resolution in accordance with the current regulations